

## MD Helicopters, Inc.

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### Around the Company

#### Christophe Nurit Named Vice President of Sales & Marketing



MD Helicopters has announced the appointment of Christophe Nurit as Vice President of Sales and Marketing, reporting to Robert Molsbergen, President.

He joined MD from Bell Helicopter where he spent ten years in progressively important positions, working his way up from Marketing Associate to Marketing and Sales Director, Middle East and Africa. Working in both military and commercial sales, he held positions as Sales Representative responsible for Europe, Africa and the Middle East; Sales Manager, Africa; and Sales and Marketing Manager Europe, Russia and CIS.

Nurit holds a bachelor of Science in Aeronautical Engineering from École Supérieure des Techniques Aéronautiques et de Construction Automobile - Paris, France, and a Masters of Business Administration from the M.J. Neeley School of Business - TCU, Fort Worth."

#### Gregory Gauer Named Vice President of Supply Chain

MD Helicopters has announced the appointment of Gregory Gauer as Vice President of Supply



Chain, reporting to Robert Molsbergen, President.

Most recently, Gauer was Interim General Manager at APPH, a business aviation component manufacturing company.

Prior to that, he held positions as Corporate Director, Global Material Management for General

Electric Aviation Systems; Supply Chain Director and Lean Sigma Leader for Suntron Corporation; and Enterprise Resource Planning Project Director for ON Semiconductor. From 1994 to 2000, Greg held positions of increasing responsibility at AlliedSignal/Honeywell International including Director, Inventory Management and Director, Sales Inventory and Operations Planning (SIOP).

Gauer earned a BS in Business Administration from Northern Arizona University in Flagstaff, Arizona and holds Certification in Production and Inventory Management (CPIM) from the American Production and Inventory Control Society and is also certified in Leadership and Strategic Impact from the Tuck School for Executive Education at Dartmouth College.



**Milestone** - The Humboldt Police Authority has announced that its MD Explorer has reached 10,000 hours service. The helicopter is now the second to have achieved the 10,000 hour milestone.

MD Helicopters News is a quarterly publication intended for customers, partners and employees of MD Helicopters, Inc. If you have story ideas, suggestions or comments, please send them to Art.Fiacco@MDHelicopters.com

**We are all family here.** When it comes to service and support, why not keep it in the family?

MD Helicopters, Inc. (MDHI) is committed to support each helicopter and operator in any and every way possible. This includes:

**Providing timely and bona fide factory spare parts and accessories.** The only way to ensure that you are receiving genuine factory MD spares and reliable options is to purchase them through us.

**Offering factory overhauled components at leading levels of availability and quality.** MDHI's Component Exchange pool is positioned to assist MD Helicopters' owners and operators with quick access to a pool of major components. Whether it is a transmission, rotor hub or any other component, you should consider MDHI Factory Overhaul or Exchange as your first choice. Each factory overhauled component carries a full factory warranty, and is remanufactured to the high quality requirements and specific design and repair standard of ME Helicopters.

**Standing-by to help, no matter what.** MD Helicopters through its Customer Support Team is ready to cover your requirements regardless of what they are – from a large inventory replenishment order to a request to support an unscheduled event.

**Delivering when required the technical expertise to maintain your helicopter to factory specifications.** Comprised of FAA and EASA certified Airframe and Powerplant engineers, the MD Field Service Engineering Team is available to support the global fleet by supporting your maintenance programs, a major repair, or to simply help in troubleshooting a technical issue.



## MD HELICOPTERS

### NEWS

Issue 3, Fall 2010

### Factory Stamp of Approval

In March of 2010, MD Helicopters announced a new level of service and customer support in its Mesa, Arizona based Factory Service Center.

We have had such good response to the program that we are repeating the message.

To meet the increasing needs of customers to revitalize existing aircraft, MD Helicopters is offering the following highly popular and successful programs:

**MD 500E to 500F Conversions** - Available exclusively through the MD Helicopters factory, the E-F upgrade allows owners of MD500E's the option of factory recertification of an existing helicopter as an MD 530F. Over a period of just a few weeks, the MD Helicopters Factory Service Center will perform airframe modifications to the latest standards, install a Rolls Royce 250-C30HU engine and complete all scheduled airframe inspections.

**MD 900 to MD 902 Conversions** - MD 900 owners looking for Twenty-First Century performance and the latest in equipment design may now modernize their aircraft through a range of improvements from the MD Helicopters factory Service Center. This conversion includes a new PW207E turboshaft with higher single engine inoperative ratings, revised engine air inlets, improved NOTAR inlet design and a more powerful stabilizer control system.

**Factory Repair, Refurbishment or Overhaul** - Whether damaged or in need of a "spruce up", The MD Helicopter Factory Service Center is ready to provide high quality repairs or refurbishments to its entire product line.

**Aircraft Inspection Services** - Get a factory stamp of approval. Pre-buy or annual inspections are easily scheduled through the aftermarket sales team or customer service representative.

**Aircraft Painting Services** - The MD Helicopters Factory Service

Center team is available to repaint any MD Helicopter. Design consultation is also available and customers can choose from many standard layouts.

**Component Overhaul & Repair Services** - MD Helicopters provides high quality component repair and overhaul services. MD can restore or provide an exchange part from an extensive pool of transmissions, rotorhubs & swashplates.

**Avionics Upgrades** - MD Helicopters can bring an owner's aircraft into the digital age by incorporating the latest navigation and communication equipment. There are a number of approved packages that customers can consider or customized systems can be developed to meet mission specific requirements.

To get more information or to schedule your visit to **MD Helicopters factory Customer Support Center**, call 480 522-5038 or 480-205-3632.

### Media Recap

Feature stories about MD Helicopters, products, history and applications appeared in several publications this summer. Here is a recap of some of what's been written:

**The Arizona Republic, August 2010** - "Helicopter Strings APS Line for North Phoenix Growth"



*This MD 600N Helicopter operated by EC Source Services of Mesa strung new power lines for Arizona Public Service Co. near Interstate 17 and Happy Valley Road on July 25. The 28-mile power line to accommodate growth in the north part of the Valley is almost completed.*

(See "Media Recap" page 2)

## Media Recap *(continued from page 1)*

After using an MD 600N Helicopter to string power lines near Interstate 17 and Happy Valley Road, Arizona Public Service Co. is nearly finished with a 28-mile line across the north part of the Valley.

The \$125 million project, has both 500 and 230 kilovolt lines. "The helicopter is faster and saves a lot of time," APS spokeswoman Betty Dayyo said. "This was over the freeway and through the parking lot of the stores there, and that is why we used it."

The helicopter flew wires back and forth over the freeway and connected the wires to a machine that tied to a heavier cable, said Michael DeWitt, manager of APS transmission construction.

Work on installing 174 steel poles started in fall 2009, and stringing 28 miles of line started in March. "There will be some point in time out here in north Phoenix, growth will start again," DeWitt said. "We'll have all of the electrical infrastructure already in place so that we don't have to come in at a later date."

**Vertical 911, ALEA Issue 2010** – Cover Story **"Houston PD – A Texas-Sized Challenge"** pp. 33-39 details how Houston's Air Support Division uses 10 MD 500E's to help protect a population of 2.2 million residents and a geographic area exceeding 600 square miles.

According to the article, "The Air Support Division's 10 MD 500E's are a regular presence in the skies above Houston, where they perform just about every task to which modern airborne law enforcement is capable. Aided by the latest cockpit technologies, the division's 29 pilots and nine tactical flight officers spend around 20 out of every 24 hours chasing bad guys and supporting officers on the ground.

"Because the division's goal is to keep at least one helicopter in the air for almost the whole of each day, most flights start out as routine patrols. Air support crews are called to assist with vehicle pursuits, the apprehension of suspects, responses to crimes in progress and more... The division is also called upon for special operations photo flights, dignitary protection, and limited search and rescue duties. **"The MD 500's speed and maneuverability is an advantage in covering Houston's large geographic area, and in responding quickly to multiple calls."**



*Part of the Houston PD's fleet of 10 MD 500E Helicopters.*

**PoliceHelicopter.com, August 23, 2010** – **"Rescue of Rock Climbers Trapped by Fire – Tests Limits of San Diego Sheriff Helicopter Crew"** is an exciting recount of the daring rescue of two rock climbers trapped by a fire on El Cajon Mountain, one of the highest and most recognizable mountains in San Diego County.

The two climbers, a male and female, called 911 on their cell phone and advised they were on the rock face above the fire. "Pilots Scott Bligh and TFO Gary Kneeshaw **knew that their smaller MD 530F helicopter could perform "toe in" or "one skid" rescues in areas where the larger fire/rescue helicopters could not get into. The added benefit is that they could also do this much quicker than performing a full on hoist rescue using the larger aircraft.**

"Deputy Bligh wasted no time in performing a toe in landing near the two climbers, allowing Kneeshaw to exit the helicopter and place the female climber in the right front seat he just vacated.

"Bligh backed away from the rock face and flew through the smoke to El Monte Park, to drop off his passenger. Back in the air he began to make his way through the smoky haze to the spot where Kneeshaw and the male hiker waited to be picked up. The fire began to roll up the mountain face very rapidly and Kneeshaw and the rock climber were now partners in survival.

"Bligh fought through the smoke, tearing-burning eyes and embers hitting his face to effect the toe in landing. But as he made his approach to the rock ledge he was hit with a powerful gust of wind most likely created by the fire itself and it turned the helicopter a full 180 degrees demanding the addition of power which caused a condition known as "rotor droop," setting off "engine out" and "low rotor rpm" warnings in the cockpit. With all this, Bligh recovered the aircraft, placed the front of the helicopters skids against the face of the mountain while Kneeshaw shoved the rock climber into the empty TFO seat. Kneeshaw took up a standing position on the right skid in front of the open door, securing himself by holding onto the external and internal hand holds and shouted "Go!"

"Once again, Bligh backed the MD 530F away from the rock face and used the mountain terrain to guide his way through the smoke and to the safety of El Monte Park and solid ground."



*San Diego Sheriff's Department makes daring rescue in an MD 530F*

## Recent Deliveries

### MD Helicopters Delivers MD 902 Explorer to People's Republic of China

MD Helicopters announced the delivery of a new MD 902 Explorer to the Huaxi Village Group. The early delivery took place at a ceremony at MD's Mesa completion facility on August 10, 2010.

Huaxi Village, also known as "The No.1 Village of China," located east of Jiangyin city in Jiangsu Province has a physical size of approximately 30 square kilometers. Over the past 40 years, the village and region have become industrial and commercial powerhouses offering a wide range of opportunities to residents. Huaxi is considered the richest village in China, and claims nearly 2 million tourists a year.

Robert Molsbergen, President of MD Helicopters, Inc., was on hand to present the keys of the new MD Explorer to Wu, Xie Dong, Chairman of the Huaxi Real Estate Development Company.

Molsbergen in his presentation clarified that all models of MD Helicopters have received the necessary Type Certifications from the Civil Aviation Administration of China (CAAC).

Wu thanked MD Helicopters for its warm welcome and great work. He told the audience that it has been a personal dream of his to "own a helicopter for our village."

### MD Helicopters Delivers MD 530F to Corporate Helicopters

MD Helicopters announced the delivery of a new MD 530F to Corporate Helicopters of San Diego.

The aircraft was acquired in a partnership with Mr. Peter Farmer who has been a long-term MD Helicopters customer. Farmer, who is highly experienced in the MD 500D, said he was excited to fly the more powerful MD 530F.

Equipped with the 650 shp Rolls Royce 250-C30 engine and longer main-rotor blades, the MD 530F is the company's finest high-altitude, hot-day performer. When compared to the MD 500E, the 530F's tailboom is extended eight inches, and the tail rotor blades are also extended to provide increased thrust and directional control at high altitudes.



*Huaxi Village Group's New MD Explorer*

At the delivery ceremony held August 24 at MD Helicopters completion facility in Mesa, Arizona, Ivor Shier President of Corporate Helicopters expressed his gratitude for the on-time delivery. He added, **"We look forward to putting this high performance MD 530F to work on a company operated contract or immediate lease."**

### MD Helicopters Delivers New MD 500E to Hawaii County Fire Department

On June 29, MD Helicopters delivered a brand new MD 500E to the Hawaii County Fire Department.

The Department covers 4000 square miles and operates approximately 300 missions a year, with half fire and half rescue. The unit flies 1000 hours a year.

The new MD 500E will replace an MD 500D, purchased in 1982, which now has over 16,000 hours of flight time.

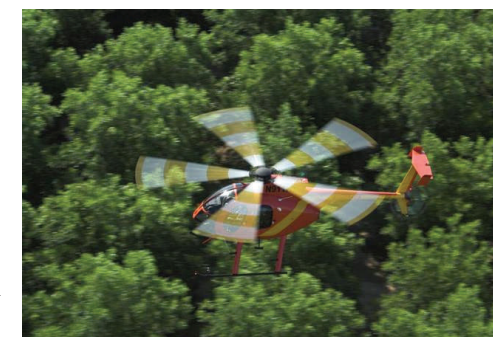
Department Chief Darryl Olivier was on hand to accept the aircraft and said, "The Hawai'i Fire Department, and more importantly the people of our island community, have benefited greatly from the performance of our current MD 500 aircraft which is nearing 28 years of service. The mission of our helicopter has included search and rescue, wild land fire suppression, and disaster response. Many people are alive and well enjoying their families today because of our services and the role of our helicopter in carrying out many challenging missions. ... The time has come to make the transition to a new airframe and we are once again very proud to have acquired a new MD 500.

"As a customer, I am truly amazed at the



*Corporate Helicopter's new MD 530F*

level of personal commitment, pride, and customer service and satisfaction that the family of MD has and displays. Having been fortunate to participate in the pre-delivery inspection of the aircraft, I was able to meet staff in every step of the assembly and finish production line as well as key sales, service, and support personnel. **Each and every one of the people I met was extremely proud of his or her role in the project and went above and beyond to address my questions and requests.** Everyone readily realized that their hard work and role in this project would potentially result making the difference for someone needing critical and more than likely lifesaving, and property saving measures and this new aircraft will help to do just that. The family at MD is helping us to make a difference in our community."



*Hawaii County Fire Department's New MD 500E*